



**Paramount Trading (Jamaica) Limited (PTL)**  
**For the nine months ended February 29, 2017:**

- Paramount Trading (Jamaica) Limited recorded a 16% increase in revenue for the quarter totalling \$296.62 million compared to \$256.65 million reported in 2016. The company recorded an 11% increase in total revenues for the nine months totalling \$835.75 million from \$752.86 million reported in 2016.
- Direct expenses closed the nine months at \$579.24 million, an increase of approximately \$75.92 million relative to the \$503.33 million booked a year ago. The company noted that the decline in the gross profit margin is as a result of price changes on some of the products distributed in the quarter. As a result, gross profit amounted to \$256.51 million relative to \$249.54 million booked for the comparable period in 2016.
- Other operating income amounted \$10.56 million for the nine months, a 47% decline relative to \$19.92 million booked for the previous year's corresponding period.
- Administrative expenses rose 34% to \$171.70 million, up from \$128.14 million recorded for the corresponding period of 2016. Selling and distribution expenses however declined by 9%, to close the period at \$6.97 million (2016: \$7.69 million). as such, total expenses amounted to \$178.66 million (2016: \$136.82 million). Total expenses for the quarter climbed 13% to close at \$59.37 million versus \$52.67 million.
- Finance income amounted to \$996,135.00 down 29% when compared to the \$1.4 million reported for the prior year, while finance costs grew 91% to a total of \$8.28 million (2016: \$4.34 million).
- Pre- Tax profit for the quarter declined by 29% year over year closing the quarter at 29.47 million (2016: \$41.60). Pre-tax profit for the nine months totalled \$81.11 million, 38% less than the \$130.69 million reported in the same period of 2016. This was due to a decline in gross profit margin. according to the company this was attributed to "the non recurrence of income earned from a short term project in the prior year as well as increased depreciation charges resulting from capital investments



as well as increased staff costs”. No taxes were charged for the year due to the remission of taxes as a result of listing on the Junior Market of the Jamaica Stock Exchange. As such, Net profit attributable to shareholders totalled \$81.11 million.

- Earnings per share for the nine months totalled \$0.05 (2016:\$0.08), while the EPS for the third quarter ended February 29, 2016 was \$0.02 compared to \$0.03 for the previous quarter in 2016. The trailing twelve months earnings per share is \$0.08. The number of shares used in our calculations is 1,542,467,080 units.
- According to PTL, “the company continues to be positive and thanks its customers and shareholders for the support”.

#### **Balance Sheet Highlights:**

- As at February 29, 2017, the company’s assets totalled \$637.13 million, 16% more than the \$550.75 million quoted a year ago. The main contributor to this growth was the increase in Property, plant and equipment and inventories which closed at \$228.48 million and \$304.60 million respectively, relative to \$110.60 million and \$238.44 million a year ago.
- Shareholder’s equity as at February 29, 2017 stood at \$661.89 million (2015: \$538.43 million) resulting in a book value per share of \$0.43 (2016: \$0.35).

