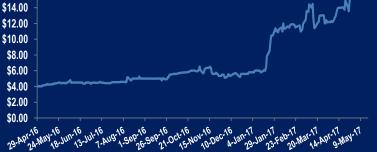
### MAY 19, 2017 MAY 19, 2017 MAY BERRY INVESTMENTS LIMITED

# **DAILY MARKET SUMMARY**

LOCAL STOCK MARKET: (J\$) <sup>+</sup>					
Stock Symbol	BRG	TTECH	JETCON	JMMBGL	JAMT
Current Price (\$)	18.87	7.46	14.85	20.47	4.70
Trailing EPS (\$)	1.47	0.35	0.66	1.97	0.20
P/E (times)	12.82	21.29	22.65	10.38	23.79
Projected P/E	12.71	17.73	12.75	8.70	14.00
Projected EPS (\$)*	1.48	0.42	1.16	2.35	0.34
Book Value per share (\$)	4.56	1.59	4.97	14.99	1.38
Price/Book Value (times)	4.14	4.69	2.99	1.37	3.42
Dividend Yield (2016 YTD %)	3.57%	0.71%	N/A	2.76%	N/A
Volumes	4,019	96,500	15,810	52,945	66,926
Recommendation	SELL	HOLD	BUY	BUY	BUY

BRG



### STOCK OF THE DAY: Berger Paints Jamaica Ltd. (BRG)

For the year ended March 31, 2017:-

\$18.00

\$16.00

UME 3

Berger recorded Sales (net of discounts and rebates) in the amount of \$2.36 billion, an increase of 15% when compared to that recorded for the comparable period the year prior (2016: \$2.05 billion). For the fourth quarter ended March 2017 Sales were up 18.7% closing the period at \$449.70 million (2016: \$378.79 million).

Raw Material and Consumable amounted to \$1.08 billion, 9% more than the \$988.49 million in 2016, while Manufacturing Expense grew by 6% to total \$116.46 million relative to \$109.73 million in 2016.

The company recorded Employee Benefits of \$481.22 million a 1% increase over the \$475.36 million reported in 2016.

Other Operating Expense totalled \$322.17 million (2016: \$341.21 million); Other Income closed at \$6.52 million (2016: \$1.30 million).

As a result Profit before Finance Cost and Taxation totalled \$365.69 million relative to \$142.85 million reported in 2016, this represents a 156% increase.

Berger reported no Finance Cost for the financial year 2017 while Finance Cost for 2016 was \$961,000. Taxation for the 2017FY amounted to \$50.13 million 154% more than the \$19.75 million paid in 2016FY.

Consequently, Net Profit totalled \$315.56 million compared to a profit of \$122.14 million the prior year, this represents a 158% year over year increase. For the fourth quarter of 2017 Net Profit amounted to \$65.03 million 447.8% higher than the \$11.87 million reported for the same period of 2016.

Earnings per Share for the year ended March 2017 amounted to \$1.47 relative to \$0.57 in 2016. For the fourth quarter ended March 2017 EPS was \$0.30 (2016: \$0.06). The TTM EPS is \$1.47

Prices are as at May 19, 2017 \*Projections are for the forward 12 months from the most recent quarter results



# FOREIGN EXCHANGE MARKET TRADING SUMMARY

	PURCHASE RATE			SALES RATE		
	Highest	Lowest	Weighted Average Rate	Highest	Lowest	Weighted Average Rate
USD	130.990	93.600	128.9934	141.020	93.600	130.4643
CAN	96.450	75.000	95.6189	104.530	92.000	96.1953
GBP	169.500	123.230	166.1721	185.660	163.500	168.2254
EURO	145.000	104.550	139.0044	153.340	139.400	144.4401

\*Rates as at May 18, 2017

### MONEY MARKET

The Jamaican dollar fixed income market was illiquid in today's (May 19, 2017) trading session. The overnight rates were quoted around 4.00% to 4.50% while the 30-day rates were between 5.5% to 5.9%.

The US dollar fixed income market was also liquid during today's (May 19, 2017) trading session; The overnight market rates were quoted at 1% while the 30-day market rates stood around 1.30% to 1.35%.

## **OVER THE COUNTER FUNDS (CI FUNDS)**

### **CI Global Value Corporate Class**

This fund's objective is to obtain maximum long-term capital growth by identifying securities that the portfolio advisor believes are undervalued and have the potential for future growth. It invests primarily in equity and equity-related securities of companies around the world. The fund has a 1 year return of 20.9% and a 5 year return of 13.9% as at April 30, 2017. The Fund also has a three months return of 8.9%.



### U.S.: Unemployment in the U.S. Is Falling, So Why Isn't Pay Rising?

"The U.S. economy is behaving mysteriously. Usually wage growth accelerates when the job market is tight: Employers have to pay more to attract and retain workers. But even though the unemployment rate hit a decade low of 4.4 percent in April, average hourly earnings grew just 2.3 percent over the past year—compared with an annual rate of more than 4 percent the last time the jobless rate was this low. What has happened to the historical, and seemingly logical, link between unemployment and wages? A lot of people want to know, including the policymakers at the Federal Reserve, who'd ordinarily be raising interest rates much more than they have to prevent a wage-price inflation spiral. In the absence of a single convincing explanation, here are eight theories."

https://www.bloomberg.com/news/articles/2017-05-19/unemployment-in-the-u-s-is-falling-so-why-isn-t-pay-rising

#### Europe: Euronext expects London to lose euro clearing after Brexit

"The European Union is expected to propose that clearing of euro denominated securities should be moved from London to the continent after Brexit, Euronext (ENX.PA) chief executive Stephane Boujnah said on Friday.The European Commission is due next month to propose a draft law on regulating foreign clearing houses, which stand between the two sides of a trade to ensure its orderly completion. "If the decision is taken to relocate clearing of euro denominated within the European Union, then clearly we will make sure it has the best impact for the Euronext market and Euronext players," Boujnah said during an earnings conference call. "I believe this option is likely to prevail." Rival London Stock Exchange's (LSE.L) LCH clearing house clears most euro denominated interest swaps, a common derivative contract used by companies across the EU to insure themselves against adverse moves in borrowing costs."

http://www.reuters.com/article/us-britain-eu-clearing-idUSKCN18F1OX

### PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at May 15, 2017				
	Percentage (%)			
Yield to Maturity	4.69			
Weighted Average Coupon	5.30			
Current Yield	5.35			

The platinum portfolio has an effective maturity of 11.58 years and duration of 4.10 years.

### STRUCTURED PRODUCT

### **USD Money Market**

This portfolio is a full discretionary managed bond portfolio, ideal for clients who have short-term USD liquidity needs. Assets within the portfolio can be used as collateral for loans. The product provides a solid short term investment option in hard currency and allows the individual to hedge against the prevailing devaluation in the local currency. For more information, please contact us tosales@www.mayberryinv.com.

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#### **MIL Ratings System:**

**BUY**: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD**: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

...BULLISH

**ON JAMAICA** 

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SELL: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

SPECULATIVE BUY: We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com

OVER 20 YEARS OF EXPERIENCE CUTTING EDGE MARKET RESEARCH POSITIVE TRANSFORMATION FOR OUR CLIENTS MANAGED FUND SOLUTIONS • CURRENCY SOLUTIONS •

