# OCTOBER 12, 2017 MAYBERRY INVESTMENTS LIMITED

# **DAILY MARKET SUMMARY**

LOCAL STOCK MARKET: (J\$) <sup>+</sup>					
Stock Symbol	DTL	JSE	CCC	SJ	PJAM
Current Price (\$)	7.39	6.05	26.36	37.12	40.09
Trailing EPS (\$)	0.42	0.24	1.54	3.23	4.22
P/E (times)	17.40	25.31	17.08	11.50	9.49
Projected P/E	8.11	17.31	10.62	11.74	10.46
Projected EPS (\$)*	0.91	0.35	2.48	3.16	3.83
Book Value per share (\$)	3.79	1.27	10.37	15.32	25.52
Price/Book Value (times)	1.95	4.76	2.54	2.42	1.57
Dividend Yield (2017 YTD %)	N/A	0.59%	N/A	N/A	2.00%
Volumes	78,700	52,000,000	70,375	126,599	155,152
Recommendation	BUY	HOLD	HOLD	HOLD	HOLD



# ■ STOCK OF THE DAY: PANJAM Investment Limited (PJAM)

For six months ended June 30, 2017

Reported an 8% increase in total income from \$880.69 million relative to \$948.37 million booked for the prior year's corresponding period. For the quarter total income declined 11% to \$446.82 million (2016: \$499.43 million). The year to date growth was due mainly to a 20% increase property income from \$606.60 million to \$730.07 million which was, "due to increases to rental income, net lease income and property revaluation gains." Of total income:

Investments contracted 21% to close at \$129.92 million (2016: \$163.77 million). Income from commissions amounted to \$24.62 million a 9% decline compared to the \$27.12 reported in the 2016.

Operating expenses amounted to \$696.32 million for the first six months ended June 30, 2017 (2016: \$604.67 million), 15% more than its total a year prior. Operating expenses for the quarter increased 17% to close at \$632.71 million (2016: \$310.52 million). Consequently, operating Profits decreased by 9% to a total of \$252.05 million relative to \$276.02 million a year earlier, while for the quarter operating profit declined 55% to \$84.11 million (2016: \$188.92 million).

Finance costs for the period rose by 7%, amounting to \$279.38 million compared to the \$262.25 million for the comparable period in 2016. Share of results of associated companies rose 27% to \$1.85 billion relative to \$1.45 billion reported in the previous year. The results of associated companies consisted principally of PJAM's 32% investment in Sagicor. PJAM noted, "Our share of results of associated and joint venture companies increased for the quarter by \$175 million to \$1,033 million (2016: \$858 million). Our share of earnings from Sagicor for the period increased by \$425 million (32%) to \$1,766 million. Profit before taxation increased 10% closing the period at \$1.82 billion (2016: \$1.65 billion). Following taxation of \$39.74 million (2016: \$32.45 million), Net Profits amounted to \$1.78 billion (2016: \$1.62 billion). Net Profit Attributable to Shareholders for the period amounted to \$1.76 billion, an 11% increase over the \$1.59 billion recorded the year prior. For the second quarter, profit attributable to shareholders amounted to \$928.91 million relative to \$867.46 million.

Consequently, earnings per share for the period amounted to \$1.65 (2016: \$1.49), while the second quarter amounted to \$0.87 (2016: \$0.81). The trailing twelve months earnings per share was \$4.22. The number of shares used in the calculation is 1,066,159,890 units.

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	PURCHASE RATE			SALES RATE		
			Weighted			Weighted
	Highest	Lowest	Average	Highest	Lowest	Average
			Rate			Rate
USD	129.700	98.500	127.8913	147.240	102.100	128.5785
CAN	103.750	73.880	103.0087	113.270	95.600	103.4291
GBP	176.000	123.000	165.8918	196.800	163.500	168.5301
EURO	150.000	109.880	149.4114	158.000	146.000	153.4841

<sup>\*</sup>Rates as at October 11, 2017

**MONEY MARKET** 

The Jamaican dollar fixed income market was illiquid in today's (October 12, 2017) trading session. The overnight rates were quoted around 2.30% to 3.25% while the 30-day rates were between 5.00% to 5.15%.

The US dollar fixed income market was also liquid during today's (October 12, 2017) trading session; The overnight market rates were quoted at 1% while the 30-day market rates stood around 1.2% to 1.4%.

# OVER THE COUNTER FUNDS (CI FUNDS)

### **CI Pacific Corporate Class**

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of established companies that the portfolio advisor believes have good growth potential. The fund has a 3 year return of 7.7% and a 5 year return of 10.4% as at September 30, 2017. The Fund also has a 1 year return of 9.2%.



## US: Trump's Chief of Staff Says He's Not Quitting or Being Fired

"Rest easier, official Washington: President Donald Trump's chief of staff, John Kelly, says he's not going anywhere. One of the men protecting the U.S. from "chaos," in the provocative words of Republican Senate Foreign Relations Chairman Bob Corker, surprised reporters on Thursday by conducting the White House's daily news briefing himself. His appearance followed recent reports that he's unhappy in his job and has considered leaving. Vanity Fair, for example, reported on Wednesday that Kelly is "miserable in his job and is remaining out of a sense of duty to keep Trump from making some sort of disastrous decision," citing two Republican officials the magazine didn't name. Without naming any particular publication, Kelly led off by insisting that he has no plans to quit and doesn't expect to be fired. "I am not so frustrated in this job that I'm thinking of leaving," he said, with the barest hint of a grin. "Unless things change, I'm not quitting, I'm not getting fired, and I don't think I'll fire anyone tomorrow." The first reporter Kelly called on naturally asked whether that meant he is at least somewhat frustrated."

https://www.bloomberg.com/news/articles/2017-10-12/trump-s-chief-of-staff-says-he-s-not-quitting-or-being-fired and the standard control of the stan

#### EUROPE: Europeans Plan to Keep Calm and Carry On With Iran Deal

"If Donald Trump declares Friday that the 2015 Iran nuclear deal isn't in the U.S. interest, the likely reaction from European allies may be best captured by a famous British slogan from World War II: "Keep calm and carry on." France, Germany, Britain, and the European Union -- which negotiated the agreement with Iran along with the U.S., Russia, and China-- plan to continue to apply the accord, hoping U.S. lawmakers don't reimpose sanctions that might blow it up, according to officials. "Myself and my British, French and German colleagues have been going around Congress so that they are aware of our position: The nuclear deal is working and we should keep it," David O'Sullivan, the EU ambassador to U.S., said in an interview. "In this period of uncertainty, we Europeans want to stress that this is a good deal."

https://www.bloomberg.com/news/articles/2017-10-12/europeans-plan-to-carry-on-with-iran-accord-despite-trump-s-move

## PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at October 09, 2017		
	Percentage (%)	
Yield to Maturity	4.63	
Weighted Average Coupon	4.938	
Current Yield	4.80	

The platinum portfolio has an effective maturity of 15.50 years and duration of 4.96 years.

# ■ STRUCTURED PRODUCT

# Mayberry Gold

This portfolio is ideal for investors, both retail and corporate, seeking a conservative, short-term investment. The securities in the Gold are directly owned by the client and provide them with a safe investment option. Our Gold portfolio can also provide investors with coupon payments that can generate a positive income stream.

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## **MIL Ratings System:**

**BUY**: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD**: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

**SELL**: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

**SPECULATIVE BUY:** We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com



