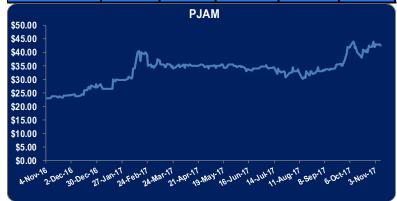
# NOVEMBER 9, 2017 MAYBERRY INVESTMENTS LIMITED

### **DAILY MARKET SUMMARY**

LOCAL STOCK MARKET: (J\$) +								
Stock Symbol	SALF	TTECH	BPOW	PJAM	XFUND			
Current Price (\$)	7.58	7.40	45.00	42.30	15.00			
Trailing EPS (\$)	0.86	0.33	2.18	4.22	1.21			
P/E (times)	8.80	22.54	20.69	10.01	12.37			
Projected P/E	7.49	30.76	18.75	11.04	12.67			
Projected EPS (\$)*	1.01	0.24	2.40	3.83	1.18			
Book Value per share (\$)	7.58	1.65	12.56	25.52	9.81			
Price/Book Value (times)	1.00	4.47	3.58	1.66	1.53			
Dividend Yield (2017 YTD %)	N/A	N/A	0.42%	1.89%	0.93%			
Volumes	NIL	NIL	NIL	25,550	6,100			
Recommendation	HOLD	SELL	SELL	HOLD	HOLD			



## STOCK OF THE DAY: PANJAM Investment Limited (PJAM)

#### For six months ended June 30, 2017:

PJAM reported an 8% increase in total income from \$880.69 million relative to \$948.37 million booked for the prior year's corresponding period. For the quarter total income declined 11% to \$446.82 million (2016: \$499.43 million). The year to date growth was due mainly to a 20% increase property income from \$606.60 million to \$730.07 million which was, "due to increases to rental income, net lease income and property revaluation gains." Of total income:

Operating expenses amounted to \$696.32 million for the first six months ended June 30, 2017 (2016: \$604.67 million), 15% more than its total a year prior. According to PJAM, "operating expenses have increased due mainly to higher electricity rates and earlier accrual of certain staff-related expenses." Operating expenses for the quarter increased 17% to close at \$632.71 million (2016: \$310.52 million).

Consequently, operating Profits decreased by 9% to a total of \$252.05 million relative to \$276.02 million a year earlier, while for the quarter operating profit declined 55% to \$84.11 million (2016: \$188.92 million).

Finance costs for the period rose by 7%, amounting to \$279.38 million compared to the \$262.25 million for the comparable period in 2016.

Share of results of associated companies rose 27% to \$1.85 billion relative to \$1.45 billion reported in the previous year. The results of associated companies consisted principally of PJAM's 32% investment in Sagicor. PJAM noted, "Our share of results of associated and joint venture companies increased for the quarter by \$175 million to \$1,033 million (2016: \$858 million). Our share of earnings from Sagicor for the period increased by \$425 million (32%) to \$1,766 million. Sagicor's half year results reflect strong performances in its insurance and annuities businesses. Newcastle, Chukka and Caribe performed satisfactorily during the period."

Profit before taxation increased 10% closing the period at \$1.82 billion (2016: \$1.65 billion). Following taxation of \$39.74 million (2016: \$32.45 million), Net Profits amounted to \$1.78 billion (2016: \$1.62 billion).

Net Profit Attributable to Shareholders for the period amounted to \$1.76 billion, an 11% increase over the \$1.59 billion recorded the year prior. For the second quarter, profit attributable to shareholders amounted to \$928.91 million relative to \$867.46 million. Consequently, earnings per share for the period amounted to \$1.65 (2016: \$1.49), while the second quarter amounted to \$0.87 (2016: \$0.81). The trailing twelve months earnings per share was \$4.22. The number of shares used in the calculation is 1.066.159.890 units.



	PI	JRCHASE R	ATE	SALES RATE		
	Highest	Lowest	Weighted Average Rate	Highest	Lowest	Weighted Average Rate
USD	127.300	96.220	126.0637	140.070	121.800	126.9019
CAN	99.800	74.820	99.2669	109.830	95.500	99.6483
GBP	171.500	120.450	164.2427	185.570	160.600	166.0197
EURO	144.700	109.970	141.5559	160.110	142.000	149.0177

<sup>\*</sup>Rates as at November 8, 2017

### MONEY MARKET

The Jamaican dollar fixed income market was illiquid in today's (November 9, 2017) trading session. The overnight rates were quoted around 2.50% to 2.85% while the 30-day rates were between 4.50% to 4.75%.

The US dollar fixed income market was also liquid during today's (November 9, 2017) trading session; The overnight market rates were quoted at 1% while the 30-day market rates stood around 1.0% to 1.2%.

#### OVER THE COUNTER FUNDS (CI FUNDS)

#### **CI Pacific Corporate Class**

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of established companies that the portfolio advisor believes have good growth potential. The fund has a 3 year return of 9.8% and a 5 year return of 11.4% as at September 30, 2017. The Fund also has a 6 month return of 5.0%.



#### US: One Tax Loophole Untouched So Far: the Trump Golf-Course Break

"Republican lawmakers pushing to close dozens of tax loopholes have left open one that's been good to President Donald Trump: the golf break. With Senate Republicans expected to unveil the outline for a sweeping tax rewrite on Thursday, a lucrative break for golf-course owners -- including the president -- remains firmly in place in the House version of the measure. The Obama administration estimated in 2014 that closing the controversial loophole would save more than \$600 million over a decade. While Republicans are eliminating many write-offs, the House version of the bill allows golf-course owners to claim deductions for promising never to build on their links. The Trump Organization, which owns a dozen courses in the U.S., has taken advantage of the break in the past, using a law that's supposed to help preserve open space. The golf deduction is just one example of how Trump businesses would benefit under the House Republican plan. Interest expenses for loans on commercial real estate, for instance, would also remain deductible in many cases, even as that benefit is reduced for most other industries. "The commercial real estate industry is looking at this and saying, 'I love it,'" said Daniel Shaviro, a tax-law professor at New York University. "Despite his efforts to prevent us from knowing about his tax returns, it's clear this is a huge plus for Trump."

https://www.bloomberg.com/news/articles/2017-11-09/one-tax-loophole-untouched-so-far-the-trump-golf-course-break

#### EUROPE: May Aims to End Crisis With New U.K. Cabinet Appointment

"U.K. Prime Minister Theresa May promoted Brexit-backer Penny Mordaunt to her cabinet on Thursday as she sought to move on from the series of crises that have hit her government in recent weeks. The appointment of Mordaunt as international development secretary followed the resignation of Priti Patel on Wednesday after revelations that she held secret talks with the Israeli government behind May's back. Mordaunt will be in charge of an 11-billion-pound (\$14 billion) budget dispensing aid to poor and conflict-riven parts of the world. More importantly for May, the appointment of a prominent Brexit campaigner maintains the delicate balance between Euroskeptics and pro-European Union politicians in the cabinet. May's government has been lurching from one emergency to another since her disastrous decision to call an early election deprived her Conservatives of their ruling majority in the House of Commons in June. May faced down plots to oust her last month but is now battling to contain a sexual harassment scandal that caused her defense secretary to resign and has left other ministers facing internal investigations over allegations of inappropriate behavior. Patel failed to tell either May or the U.K. Foreign Office that she would be having 12 meetings with officials including Israeli Prime Minister Benjamin Netanyahu during a 13-day holiday in Israel in August."

https://www.bloomberg.com/news/articles/2017-11-09/may-aims-to-end-crisis-with-new-u-k-cabinet-appointment and the sum of the sum

#### PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at November 6, 2017				
Percentage (%)				
4.65				
5.32				
5.01				

The platinum portfolio has an effective maturity of 13.56 years and duration of 4.36 years.

#### ■ STRUCTURED PRODUCT

## Mayberry Platinum

The Mayberry Platinum portfolio is ideal for investors seeking a short to medium-term investment with returns denominated in hard currency. The portfolio comprises Investment Grade corporate and sovereign bonds, which provide strong yield and performance. The primary objective of this product is to provide our clients with income as well as capital appreciation. The Platinum portfolio enables the client to take full advantage of a diversified bond portfolio and is ideal for persons who do not have the time to actively manage their own portfolio.

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#### **MIL Ratings System:**

**BUY**: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outper form the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD**: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

**SELL**: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

**SPECULATIVE BUY:** We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com



