# MAYBERRY INVESTMENTS LIMITED

## **DAILY MARKET SUMMARY**



DLUME 3

Stock Symbol	PJAM	ISP	JP	JBG	JETCON
Current Price (\$)	41.41	12.50	16.64	18.12	4.42
Trailing EPS (\$)	3.86	0.46	0.47	1.69	0.28
P/E (times)	10.72	27.12	35.39	10.70	15.73
Projected P/E	9.74	22.78	25.65	11.39	16.00
Projected EPS (\$)*	4.25	0.55	0.65	1.59	0.28
Book Value per share (\$)	26.91	2.52	9.89	12.39	0.70
Price/Book Value (times)	1.54	4.96	1.68	1.46	6.30
Dividend Yield (2017 %)	2.54%	N/A	0.60%	1.93%	0.53%
Volumes	73,255	NIL	3,030	5,148	61,220
Recommendation	HOLD	SELL	SELL	HOLD	HOLD



#### STOCK OF THE DAY: Jamaica Producers Group Limited (JP)

For the six months ended June 30, 2017:

For nine months ended September 30, 2017, Jamaica Producers Group Limited (JP) experienced a 39% increase in revenue to total \$11.38 billion compared to the \$8.20 billion reported in 2016. The company posted third quarter revenue of \$3.98 billion a 9.76% increase (2016: \$3.63 billion).

The Food & Drink Division had a \$179.29 million increase in revenue to total \$6.21 billion relative to the \$6.03 billion reported in 2016. Logistics and Infrastructure increased \$3.06 billion or 145% year over year to total \$5.18 billion (2016: \$2.11 million). This increase was associated with the addition of Kingston Wharves to the Profit and Loss as a subsidiary.

The cost of sales for the nine months increased by 24% to total \$7.77 billion compared to \$6.29 billion reported for the comparable period in 2016. As a result, Gross Profits increased to total \$3.61 billion, a 90% growth on the \$1.90 billion documented in 2016. Other income year over year increased from \$131.69 million to \$122.23 million, a 8% increase.

JP's administration, selling and other operating expenses rose 23% to close at \$2.18 billion, this compares to \$1.77 million booked a year earlier. JP also recorded a share of profit in joint venture and associated company of \$155,000, relative to a profit of \$438.80 million in the previous year. Finance cost was reported at \$214.02 million for the period relative to the \$174.55 reported in 2016. This resulted in a profit before taxation of \$1.35 billion for the period (2016: \$3.64 billion). Of note, the company had recorded a one-off gain on recognition of subsidiary of \$2.46 billion in 2016.

The company incurred tax charges of \$245.20 million (2016: \$142.08 million), resulting in Net Profit for the period declining 68% to \$1.11 billion (2016: \$3.49 billion). Notably, net profit attributable to stockholders totaled \$426.45 million; this compared to \$3.38 billion a 515% decline. Net Profit attributable to shareholders for the quarter declined 74% to total \$175.42 million relative to the \$676.01 million 2016.

Earnings per share for the period amounted to \$0.38 (2016: \$3.01), EPS for the quarter amounted to \$0.16 (2016: \$0.60), while the trailing earnings per share amounted to \$0.88. Additionally, JP's stock price closed at \$15.18 as at the end of trading on November 14, 2017. The number of shares utilized in the computations amounted to 1,122,144,036 units.



## FOREIGN EXCHANGE MARKET TRADING SUMMARY <sup>3</sup>

PURCHASE RATE					SALES RAT	E
	Highest	Lowest	Weighted Average Rate	Highest	Lowest	Weighted Average Rate
USD	125.600	100.010	123.6463	134.250	115.000	124.7621
CAN	102.500	74.090	98.0188	110.160	89.100	100.2116
GBP	170.000	121.500	164.0538	186.870	160.000	166.9172
EURO	145.500	107.100	143.7939	152.500	142.000	151.4511

\*Rates as at January 09, 2018

MONEY MARKET

The Jamaican dollar fixed income market was liquid in today's (January 10, 2017) trading session. The overnight rates were quoted around 2.20% to 2.50% while the 30-day rates were between 3.70% to 4.00%.

The US dollar fixed income market was also liquid during today's (January 10, 2017) trading session; The overnight market rates were quoted at 1% while the 30-day market rates stood around 1.0% to 1.2%.

## **OVER THE COUNTER FUNDS (CI FUNDS)**

## **CI American Small Companies Fund**

This fund's objective is to seek above-average capital growth. It invests primarily in equity and equity-related securities of small to mid-capitalization North American companies. The fund has a 3 year return of 10% and a 5 year return of 17.3% as at November 30, 2017. The Fund also has a 3 month return of 6.5%.



#### U.S.: China Weighs Slowing or Halting Purchases of U.S. Treasuries

China added to bond investors' jitters on Wednesday as traders braced for what they feared could be the end of a three-decade bull market. Senior government officials in Beijing reviewing the nation's foreign-exchange holdings have recommended slowing or halting purchases of U.S. Treasuries, according to people familiar with the matter. The news comes as global debt markets were already selling off amid signs that central banks are starting to step back after years of bond-buying stimulus. Yields on 10-year Treasuries rose for a fifth day, touching the highest since March. China holds the world's largest foreign-exchange reserves, at \$3.1 trillion, and regularly assesses its strategy for investing them. It isn't clear whether the officials' recommendations have been adopted. The market for U.S. government bonds is becoming less attractive relative to other assets, and trade tensions with the U.S. may provide a reason to slow or stop buying American debt, the thinking of these officials goes, according to the people, who asked not to be named as they aren't allowed to discuss the matter publicly. China's State Administration of Foreign Exchange didn't immediately reply to a fax seeking comment on the matter.

https://www.bloomberg.com/news/articles/2018-01-10/china-officials-are-said-to-view-treasuries-as-less-attractive

#### Europe: Germany to Demand U.K. Pay for Post-Brexit Bank Access

STRUCTURED PRODUCT

**USD Money Market** 

"Germany will demand the U.K. pay for the privilege of its financial firms having access to European Union markets after Brexit as Chancellor Angela Merkel's government maintains a hard-line stance against a bespoke trade deal. The U.K. cannot hope for a trade agreement that includes financial services unless Britain agrees to make substantial contributions to the EU budget and adheres to European law, according to German officials from two key government departments in Berlin. Both asked not to be named discussing internal government strategy. Even before the negotiations start on Britain's future relationship with the EU, Germany's position risks thwarting the U.K.'s aim of securing a tailor-made deal. Prime Minister Theresa May's government regards Germany's stance as crucial -- both Chancellor of the Exchequer Philip Hammond and Brexit Secretary David Davis are due in Germany on Wednesday to meet business groups and make the case for a wide-ranging Brexit deal. In a joint article for German newspaper Frankfurter Allgemeine Zeitung published the same day, Hammond and Davis said they want a trade accord covering financial services to ensure that after the 2008 crash, "we do not put that hard-earned financial stability at risk." But Germany will reject any attempt to include financial services in a post-Brexit trade deal unless Britain drops its opposition to substantial budget payments, the government officials said. Otherwise, the U.K. is simply "cherry-picking" its favored aspects of EU membership without having to share any responsibility -- something Germany has explicitly rejected from the outset.

https://www.bloomberg.com/news/articles/2018-01-10/germany-is-said-to-insist-u-k-pay-for-post-brexit-bank-access

This portfolio is a full discretionary managed bond portfolio, ideal for clients who have short-term USD liquidity needs. Assets within the portfolio can be used as collateral for loans. The product provides a solid short term investment option in hard currency and allows the individual to hedge against the prevailing devaluation in the local curren-

### PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at January 8, 2018		
	Percentage (%)	
Yield to Maturity	4.89	
Weighted Average Coupon	4.928	
Current Yield	4.89	

The platinum portfolio has an effective maturity of 21.06 years and duration of 5.07 years.

## DISCLAIMER

**Analyst Certification** -The views expressed in this research report accurately reflect the personal views of Mayberry Investments Limited Research Department about those issuer (s) or securities as at the date of this report. Each research analyst (s) also certify that no part of their compensation was, is, or will be, directly or indirectly, related to the specific recommendation (s) or view (s) expressed by that research analyst in this research report.

cy.

**Company Disclosure** -The information contained herein has been obtained from sources believed to be reliable, however its accuracy and completeness cannot be guaranteed. You are hereby notified that any disclosure, copying, distribution or taking any action in reliance on the contents of this information is strictly prohibited and may be unlawful. Mayberry may effect transactions or have positions in securities mentioned herein. In addition, employees of Mayberry may have positions and effect transactions in the securities mentioned herein.

#### **MIL Ratings System:**

**BUY**: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD**: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

SELL: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

SPECULATIVE BUY: We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com

OVER 20 YEARS OF EXPERIENCE CUTTING EDGE MARKET RESEARCH POSITIVE TRANSFORMATION FOR OUR CLIENTS MANAGED FUND SOLUTIONS • CURRENCY SOLUTIONS •





@mayberryinv.com 🔾 www.mayberryinv.com

(876) 929 1908