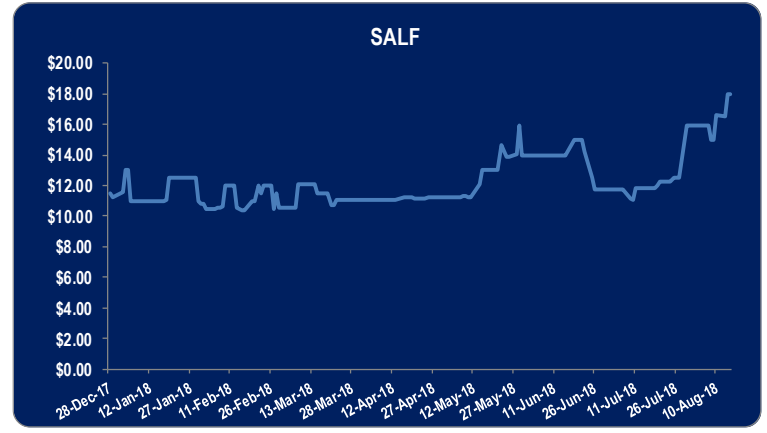


## DAILY MARKET SUMMARY



### LOCAL STOCK MARKET: (J\$) +

Stock Symbol	SALF	MDS	CHL	GK	CAR
Current Price (\$)	18.00	6.49	10.89	58.55	8.99
Trailing EPS (\$)	1.36	0.43	0.37	4.40	0.73
P/E (times)	13.23	15.10	29.62	13.30	12.30
Projected P/E	11.59	14.63	26.92	12.49	11.94
Projected EPS (\$)*	1.55	0.44	0.40	4.69	0.75
Book Value per share (\$)	8.04	2.63	1.04	45.62	0.38
Price/Book Value (times)	2.24	2.47	10.43	1.28	23.40
Dividend Yield (2018 %)	2.78%	1.60%	2.25%	1.45%	6.34%
Volumes	NIL	NIL	NIL	9,785	737,830
Recommendation	BUY	HOLD	SELL	HOLD	BUY



### STOCK OF THE DAY: Salada Foods Jamaica Limited (SALF)

**For the nine months ended June 30, 2018:**

Salada Foods, recorded a 22% increase in turnover for the nine months to close at \$748.70 million (2017: \$612.80 million). For the third quarter revenue amounted to \$266.43 million (2017: \$208.42 million), a 28% rise. The company highlighted that, "Domestic sales through our distributor continue to perform well representing a net increase of \$51.38 million or 11.8% higher in comparison to the same period prior year. The introduction of the Mountain Bliss 876 brand has bolstered domestic sales, achieving a 45% distribution into the retail market since launch in May of 2018."

SALF also noted that, "Exports grew by \$40.48 million or 62.9% as sales into North America increase. There has been steady improvement in the New York market. Sales into Canada has also increased more than 100%. Sales of products manufactured under contract grew 48.6% or \$43.67 million more than the comparative period of the previous year."

Cost of sales for the nine months increased by 15% to close the period at \$455.91 million relative to \$397.72 million in 2017. As such, gross profit amounted to \$292.80 million, a 36% increase year over year from the \$215.08 million booked in the prior year. Gross profit for the third quarter posted a 44% growth to close at \$101.57 million relative to \$70.62 million booked for the comparable quarter in 2017.

Administrative expenses fell by 5% to \$89.56 million (2017: \$94.04 million). Also, selling and promotional expense fell by 5% from \$43.46 million in 2017 to \$41.11 million. Management stated that, "This was due to a shift in marketing strategy utilizing social media instead of traditional media sources as we continue to engage a younger audience."

For the nine months ended June 30, 2018 net profit climbed significantly by 116%, from \$63.29 million in 2017 to \$136.85 million following taxation of \$44 million (2017: \$23.22 million). Net profit for the quarter rose by 208% to \$56.58 million in 2018 relative to \$18.38 million in 2017.

Net profit attributable to shareholders for the nine months amounted to \$137.22 million relative to \$65.49 million twelve months earlier. Profit attributable to shareholders for the quarter amounted to \$56.60 million compared to \$19.04 million for the corresponding quarter of 2017.

Earnings per stock unit for the nine months amounted to \$1.32 (2017: \$0.63). the EPS for the third quarter was \$0.54 (2017: \$0.18). The trailing twelve-month EPS is \$1.36. SALF stock price closed the trading period on August 09, 2018 at a price of \$15.00.

### FOREIGN EXCHANGE MARKET TRADING SUMMARY \*

	PURCHASE RATE			SALES RATE		
	Highest	Lowest	Weighted	Highest	Lowest	Weighted
			Average Rate			Average Rate
USD	138.000	100.000	134.8474	145.680	100.000	136.8517
CAN	105.600	74.620	104.5434	119.400	95.000	105.2736
GBP	175.400	150.300	172.6335	201.600	164.000	174.3617
EURO	152.200	111.370	148.9872	179.400	148.500	155.3189

\*Rates as at August 14, 2018

### MONEY MARKET

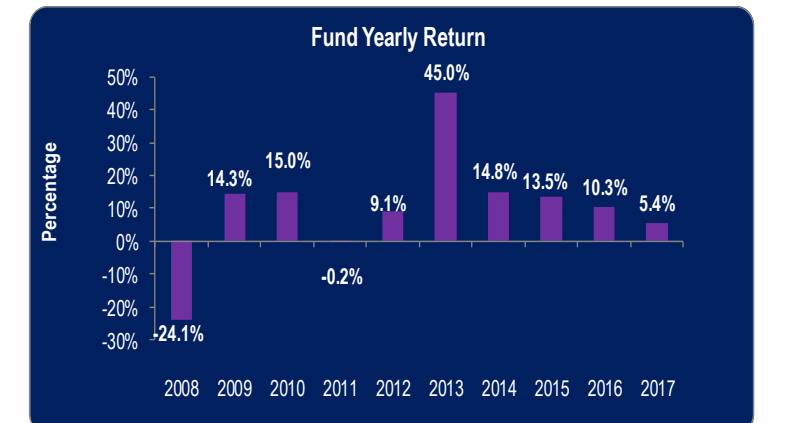
The Jamaican dollar fixed income market was liquid in today's (August 14, 2018) trading session. The over night rate stood at 0.85% to 1.00% while the 30-day rate ranged between 1.50% and 1.70%.

The US dollar fixed income market was also liquid during today's (August 14, 2018) trading session; The over-night market rates were quoted at 1.20% while the 30-day market rates stood at 1.30% to 1.60%.

### OVER THE COUNTER FUNDS (CI FUNDS)

#### CI American Small Companies Corporate Class

This fund's objective is to seek above-average capital growth. It invests primarily in equity and equity-related securities of small to mid-capitalization North American companies. The fund has a 3 year return of 6.1% and a 5 year return of 12.5% as at July 31, 2018. The Fund also has a 10 year return of 10.4%.



\*Prices are as at August 15, 2018 \*Projections are for the forward 12 months from the most recent quarter results

U.S.: Productivity in U.S. Climbs 2.9%, Fastest Pace in Three Years

Productivity gains in the U.S. accelerated by more than expected to the fastest pace since 2015 while labor costs fell, amid an economic-growth pickup supported by tax cuts and federal spending, a Labor Department report showed Wednesday. The data indicate that the lift to growth in the quarter from Republican-backed tax cuts also came with a boost to productivity. That gives President Donald Trump another economic point to cheer, though many analysts are skeptical that the administration's policies will deliver a large, sustained acceleration in efficiency. The latest advance in productivity compares with a 1.3 percent average pace over the period spanning 2007 to 2017, and a 2.7 percent average from 2000 to 2007. Improved gains in efficiency would support faster economic growth without generating higher inflation, a development that could suggest a slower pace of Federal Reserve interest-rate hikes than otherwise warranted.

<https://www.bloomberg.com/news/articles/2018-08-15/productivity-in-u-s-climbs-2-9-fastest-pace-in-three-years>

PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at August 13, 2018	
	Percentage (%)
Yield to Maturity	5.89
Weighted Average Coupon	5.602
Current Yield	5.65

The platinum portfolio has an effective maturity of 15.68 years and duration of 5.85 years.

DISCLAIMER

**Analyst Certification** -The views expressed in this research report accurately reflect the personal views of Mayberry Investments Limited Research Department about those issuer (s) or securities as at the date of this report. Each research analyst (s) also certify that no part of their compensation was, is, or will be, directly or indirectly, related to the specific recommendation (s) or view (s) expressed by that research analyst in this research report.

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MIL Ratings System:

**BUY:** We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD:** We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

**SELL:** We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

**SPECULATIVE BUY:** We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com

Asia: Turkey Moves to Ward Off Financial Crisis as U.S. Spat Worsens

Turkey took its boldest steps yet to try to ward off a financial crisis by making it harder for traders to bet against the battered lira and easing rules on restructuring troubled loans that have already topped \$20 billion. Borsa Istanbul SA stock exchange on Aug. 14. Photographer: Ismail Ferdous/Bloomberg. As President Recep Tayyip Erdogan intensified a diplomatic feud with his U.S. counterpart Donald Trump with a spate of new import tariffs, the nation's banking regulator published new rules that have so far succeeded at lifting the lira off record lows. Investors continued to demand higher interest rates. The measures "are aimed at the symptoms of recent lira weakness and not the cause," said Nigel Rendell, an analyst at Medley Global Advisors LLC in London. "The cure for a persistently weak currency is not rocket science - nor is it liquidity measures and policy tweaks - it is higher interest rates."

<https://www.bloomberg.com/news/articles/2018-08-15/turkey-limits-banks-ability-to-short-lira-in-latest-crisis-move>

STRUCTURED PRODUCT


Mayberry Platinum

The Mayberry Platinum portfolio is ideal for investors seeking a short to medium-term investment with returns denominated in hard currency. The portfolio comprises Investment Grade corporate and sovereign bonds, which provide strong yield and performance. The primary objective of this product is to provide our clients with income as well as capital appreciation. The Platinum portfolio enables the client to take full advantage of a diversified bond portfolio and is ideal for persons who do not have the time to actively manage their own portfolio.

OVER 20 YEARS OF EXPERIENCE + CUTTING EDGE MARKET RESEARCH  
 = POSITIVE TRANSFORMATION FOR OUR CLIENTS

MANAGED FUND SOLUTIONS • CURRENCY SOLUTIONS • GLOBAL INVESTING SOLUTIONS • RETIREMENT PLANNING SOLUTIONS

...BULLISH ON JAMAICA



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