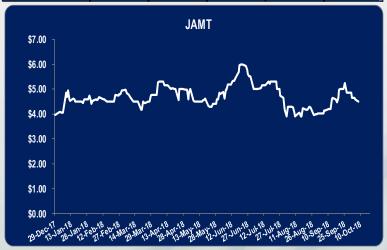
## DAILY RECOMMENDATION



# LOCAL STOCK MARKET: (J\$) +

Stock Symbol	WISYNCO	JAMT	JP	DTL	SJ
Current Price (\$)	9.92	4.59	30.00	2.98	41.85
Trailing EPS (\$)	0.61	0.26	0.74	0.08	2.99
P/E (times)	16.22	17.88	40.78	36.56	13.97
Projected P/E	15.95	14.80	37.98	21.91	13.24
Projected EPS (\$)*	0.62	0.31	0.79	0.14	3.16
Book Value per share (\$)	2.32	1.62	10.22	0.41	17.62
Price/Book Value (times)	4.28	2.83	2.94	7.35	2.38
Dividend Yield (2018 %)	1.39%	0.65%	N/A	2.35%	1.58%
Volumes	452,414	8,480	17,843	105,951	40,081
Recommendation	BUY	HOLD	SELL	HOLD	HOLD



#### ■ STOCK OF THE DAY: Jamaican Teas Limited (JAMT)

#### For the nine months June 30, 2018: -

Jamaican Teas Limited (JAMT) for the nine months ended June 2018 reported a 14% increase in revenue to total \$1.34 billion (2017: \$1.18 billion). According to the company, "Export sales increased by a strong 25 percent, domestic manufacturing revenues grew 9 percent and supermarket sales increased by 10 percent."

Cost of sales increased 16% to \$1.08 billion (2017: \$928.70 million). As a result, gross profit grew 5% to \$264.57 million (2017: \$252.31 million).

Notably, Other income reported a 29% growth year over year to \$61.77 million relative to \$47.97 million a year earlier.

Administrative expenses increased by 31% to \$130.66 million for the nine months ended June 2018 relative to \$100.03 million for the same period of 2017. "This was due to higher salary costs and depreciation provisions," noted by Management. Sales and marketing cost climbed by 35% for the period closing at \$38.26 million (2017: \$28.42 million). Notably, there was a 37% reduction in finance cost moving from \$14.26 million for the same period last year to \$22.63 million in 2017.

Pre-tax profits fell by 20% for the nine months, decreasing from \$179.84 million in 2017 to \$143.15 million. JAMT incurred tax expenses of \$10.57 million compared to \$20.37 million during the 2017 comparable period. Net profit from continuing operations fell by 12% to close the nine months at \$132.58 million (2017: \$150.86 million). Profit after discontinued operations amounted to \$131.32 relative to \$148.96 million.

However, for the period net profit attributable to shareholders declined by 12% to close the period at \$131.67 million (2017: \$149.62 million).

Consequently, earnings per share increased to \$0.19 compared to \$0.22 in the nine months ended June 30, 2018. The trailing earnings per share amounted to \$0.26. JAMT last traded on July 30, 2018 at \$4.64.

TOTALIST ENGLISH (SE MINUTE) TRUE I (SEMINITAL)							
PURCHASE RATE					SALES RATE		
	Highest	Lowest	Weighted Average Rate	Highest	Lowest	Weighted Average Rate	
USD	134.000	103.000	131.1092	148.350	103.200	133.9852	
CAN	110.720	79.440	100.5772	119.160	96.000	102.7109	

170.9827

146.9851

165.400

148.000

173.2304

151.9809

203.160

178.800

FOREIGN EXCHANGE MARKET TRADING SUMMAR

152,200 Rates as at October 08, 2018

175.000

134.800

118,400

**GBP** 

EURO

## MONEY MARKET

The Jamaican dollar fixed income market was liquid in today's (October 09, 2018) trading session. The over night rate stood at 0.85% to 1.20%, while the 30-day rate ranged between 1.50% and 1.80%.

The US dollar fixed income market was also liquid during today's (October 09, 2018) trading session; The overnight market rates were quoted at 1.20% while the 30-day market rates stood at 1.60% to 1.80%.

## OVER THE COUNTER FUNDS (CI FUNDS)

#### **CI American Managers Corporate Class**

This fund's objective is to obtain maximum long-term capital growth. It invests primarily in equity and equity-related securities of companies believed to have good growth potential. These companies are located in countries that have signed the North American Free Trade Agreement (NAFTA), or its successor. These countries currently include the United States, Canada and Mexico, but may also include countries that become members of NAFTA in the future. The fund has a 3 year return of 10% and a 5 year return of 13.3% as at August 31, 2018. The Fund also has a 10 year return of 9.1%.



#### U.S.: U.S. Tariffs Won't Force China to Back Down, Trade Minister Says

The U.S. shouldn't believe that ever higher tariffs can induce China's government to capitulate to American demands in the escalating trade dispute between the world's biggest economies, according to Chinese Commerce Minister Zhong Shan. "There is a view in the U.S. that so long as the U.S. keeps increasing tariffs, China will back down," Zhong said in a written statement to Bloomberg. "The U.S. should not underestimate China's resolve and will." Zhong's statement comes after the two countries imposed more tariffs last month. With both sides now attacking each other, there are no signs that either side will back down, and the conflict is now expected to cut global growth this year. "This unyielding nation suffered foreign bullying for many times in history, but never succumbed to it even in most difficult conditions," Zhong wrote in response to questions from Bloomberg. "China doesn't want a trade war but would rise up to it should it break out." The ongoing clash would have a "negative influence" on China's economy, but Zhong argued that the victims of the U.S.'s tariffs on Chinese products include American companies and consumers. The U.S. is attacking its own exports, he said, stressing that China is confident and capable that it can ensure stable and healthy development."

 $\frac{https://www.bloomberg.com/news/articles/2018-10-09/u-s-tariffs-won-t-force-chinato-back-down-trade-minister-says?srnd=economics-vp$ 

#### PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at October 08, 2018			
	Percentage (%)		
Yield to Maturity	5.96		
Weighted Average Coupon	5.548		
Current Yield	6.34		

The platinum portfolio has an effective maturity of 13.17 years and duration of 4.43 years.

#### Europe: German Industry Warns of `Massive Crisis' From No-Deal Brexit

"German industry warned that Europe risks sinking into chaos and trade will collapse if U.K. and European Union leaders fail to resolve their differences on the future of Britain's relationship with the bloc, stepping up pressure amid a final push for a deal. "The next EU summit in two weeks must bring a breakthrough in the talks," Joachim Lang, managing director of Germany's powerful BDI industrial lobby, said Tuesday at a press conference in Berlin. "Otherwise, Europe is in danger of sliding into a disorderly Brexit. The result would be a massive crisis." The fallout of a no-deal Brexit could cause German exports to the U.K. to tumble as much as 57 percent as tariffs and customs barriers impede trade, the IW economic institute in Cologne said in a study published Tuesday. Industries that would be particularly hard hit include logistics, autos, aerospace, pharmaceuticals and chemicals, according to the BDI. Brexit has already been hard on German companies, with some chemicals and pharmaceutical firms each spending as much as 100 million euros (\$114 million) to prepare, according to the BDI's Lang."

 $\underline{https://www.bloomberg.com/news/articles/2018-10-09/german-industry-warns-of-massive-crisis-from-no-deal-brexit?srnd=economics-vp$ 

## ■ STRUCTURED PRODUCT

## **USD Money Market**

This portfolio is a full discretionary managed bond portfolio, ideal for clients who have short-term USD liquidity needs. Assets within the portfolio can be used as collateral for loans. The product provides a solid short-term investment option in hard currency and allows the individual to hedge against the prevailing devaluation in the local currency.

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### **MIL Ratings System:**

**BUY**: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD**: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

**SELL**: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

**SPECULATIVE BUY:** We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

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