NOVEMBER 23, 2018 MAYBERRY INVESTMENTS LIMITED

DAILY RECOMMENDATION



LOCAL STOCK MARKET: (J\$) ⁺					
Stock Symbol	ISP	SALF	GENAC	LASM	JP
Current Price (\$)	20.00	21.50	3.35	3.48	23.70
Trailing EPS (\$)	0.44	1.36	0.30	0.18	0.73
P/E (times)	45.88	15.80	11.20	19.60	32.69
Projected P/E	46.51	13.84	13.49	18.35	28.85
Projected EPS (\$)*	0.43	1.55	0.25	0.19	0.82
Book Value per share (\$)	2.98	8.04	1.96	1.29	10.69
Price/Book Value (times)	6.72	2.67	1.71	2.70	2.22
Dividend Yield (2018 %)	N/A	2.33%	N/A	1.09%	N/A
Volumes	NIL	NIL	200	23,600	784,515
Recommendation	S ELL	BUY	HOLD	HOLD	SELL



STOCK OF THE DAY: Lasco Manufacturing Limited (LASM)

For the six months ended September 30, 2018:

Lasco Manufacturing Limited (LASM) for the six months ended September 30, 2018 recorded an increase of \$302.01 million or 9% in revenue to total \$3.80 billion relative to the \$3.50 billion recorded for the comparable period in 2017. For the second quarter, total revenue closed at \$2.07 billion (2017: \$1.99 billion), a 4% growth. The Company highlighted that, "this increase was driven by growth in sales volume."

Cost of sales amounted to \$2.47 billion (2017: \$2.39 billion) for the period, an increase of 3% year on year. As a result, gross profit of \$1.32 billion was recorded for the period, 20% more than the \$1.10 billion booked in September 2017. For the quarter, gross profit grew by 15% to close at \$716.08 million (2017: \$624.07 million).

LASM posted other losses of \$4.47 million, compared to another income of \$18.33 million reported for the prior year. While for the quarter, other losses totalled \$7.44 million versus an income \$4.57 million in the previous comparable quarter.

Operating expenses closed the period at \$651.86 million compared to \$669.71 million booked for the corresponding period last year. While, for the quarter, operating expenses fell by 5% amounting to \$344.29 million (2017: \$361.34 million).

Consequently, LASM recorded operating profits of \$667.18 million, 48% higher than the \$450.91 million booked in 2017. Operating profits jumped 36% to close the second quarter at \$364.35 million relative to \$267.30 million in the prior comparable quarter.

Finance costs for the six months declined by 3% to \$63.68 million compared to \$65.50 million in the prior year's comparable period. In the second quarter, finance costs also fell, declining by 8% to close the quarter at \$32.46 million (2017: \$35.43 million).

As such, profit before taxation amounted to \$603.50 million, an increase of 57% from the \$385.41 million recorded for the previous year. Taxes recorded for the period amounted to \$100.44 million (2017: \$48.18 million). Thus, net profit for the six months period totalled \$503.06 million compared to \$337.23 million in 2017, an increase of 49%. While, for the second quarter, net profit closed at \$265.40 million (2017: \$202.95 million), up by 31%.

⁺Prices are as at November 23, 2018 *Projections are made to the company's financial year end

FOREIGN EXCHANGE MARKET TRADING SUMMARY *

	PURCHASE RATE					SALES RATE	
	Highest	Lowest	Weighted Average Rate	Highest	Lowest	Weighted Average Rate	
USD	128.000	95.550	125.1119	140.870	95.780	126.7235	
CAN	96.771	70.980	91.9364	104.070	91.000	96.3096	
GBP	165.667	128.540	159.0205	179.740	155.000	162.6969	
EURO	149.254	103.500	138.3701	159.270	134.000	145.0741	
*Pates as at November 22, 2018							

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MONEY MARKET

The Jamaican dollar fixed income market was liquid in today's (November 23, 2018) trading session. The over night rate stood at 1.90%, while the 30-day rate ranged between 2.40%

The US dollar fixed income market was also liquid during today's (November 23, 2018) trading session; The overnight market rates were quoted at 1.50% while the 30-day market rates stood at 2.70%.

OVER THE COUNTER FUNDS (CI FUNDS)

CI Global Value Corporate Class

This fund's objective is to obtain maximum long-term capital growth by identifying securities that the portfolio advisor believes are undervalued and have the potential for future growth. It invests primarily in equity and equity-related securities of companies around the world. The fund may make large investments in any country, including emerging markets or emerging industries of any market. The fund has a 3 year re-turn of 5.7% and a 5 year return of 8.9% as at October 31, 2018. The Fund also has a 10 year return of 8.8%.



U.S: U.S. Firms Evading Trump Tariffs by Switching Output Abroad: UBS

"U.S. companies are evading President Donald Trump's goods tariffs by partly moving production abroad, shielding China for now from the effects of an escalating trade dispute, according to research by UBS Group AG. "If U.S. companies move a stage of their manufacturing overseas (to a country other than China), the trade tax is avoided," Paul Donovan, chief economist at UBS Wealth Management, said in a note. He added that China is not losing out as a result as its goods are still making it to the U.S. eventually, just via a third country. "Asian companies that might be considered rivals to China are not necessarily going to win trade share," Donovan wrote. "Instead it is the U.S. that is losing out, and it is countries that can provide similar production facilities to those of the U.S. that stand to gain." "The risk is that the U.S. administration feels emboldened by the limited economic damage from its earlier trade taxes," Donovan added. "The taxes have not done much damage, because they have been evaded. That means, of course, that they have also had little to no impact on the burgeoning U.S. trade deficit."

https://www.bloomberg.com/news/articles/2018-11-23/u-s-firms-evading-trump -tariffs-by-switching-output-abroad-ubs?srnd=economics-vp

PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at November 19, 2018

	Percentage (%)
Yield to Maturity	6.2
Weighted Average Coupon	5.570
Current Yield	7.78

The platinum portfolio has an effective maturity of 13.00 years and duration of 4.22 years.

DISCLAIMER

Analyst Certification -The views expressed in this research report accurately reflect the personal views of Mayberry Investments Limited Research Department about those issuer (s) or securities as at the date of this report. Each research analyst (s) also certify that no part of their compensation was, is, or will be, directly or indirectly, related to the specific recommendation (s) or view (s) expressed by that research analyst in this research report.

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MIL Ratings System:

BUY: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

HOLD: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

SELL: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

SPECULATIVE BUY: We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com



Europe: Euro-Area Economy Puts Another Dent in ECB Hopes for Rebound

"The euro-area economy stumbled again this month, with a key indicator falling to the lowest in four years, denting expectations for an economic pickup after a summer slowdown. Adding to worries, the composite PMI from IHS Markit also showed that employment and orders growth slowed, and companies' expectations dropped. The euro, which plunged earlier after a weak reading in Germany, was down 0.3 percent against the dollar. The figures will be another disappointment for European Central Bank policy makers, who are counting on a rebound this quarter as they prepare to start unwinding stimulus. They've acknowledged "fragilities" in the economy but are holding to the line that the broad-based expansion remains intact. Chief Economist Peter Praet said Thursday that downside risks have increased, but the overall outlook remains "broadly balanced." Changing that view would be a big step for the ECB, which will have to confirm at its meeting in less than three weeks whether it will stop bond purchases at the end of the year as planned. The PMI continues a run of bad news for the euro area. Just this week, the OECD cut its forecast for economic growth and consumer confidence fell more than forecast."

https://www.bloomberg.com/news/articles/2018-11-23/euro-area-economy-cools-more -than-forecast-as-exports-disappoint?srnd=economics-vp

STRUCTURED PRODUCT

Mayberry Gold

This portfolio is ideal for investors, both retail and corporate, seeking a conservative, short-term investment. The securities in the Gold are directly owned by the client and provide them with a safe investment option. Our Gold portfolio can also provide investors with coupon payments that can generate a positive income stream.