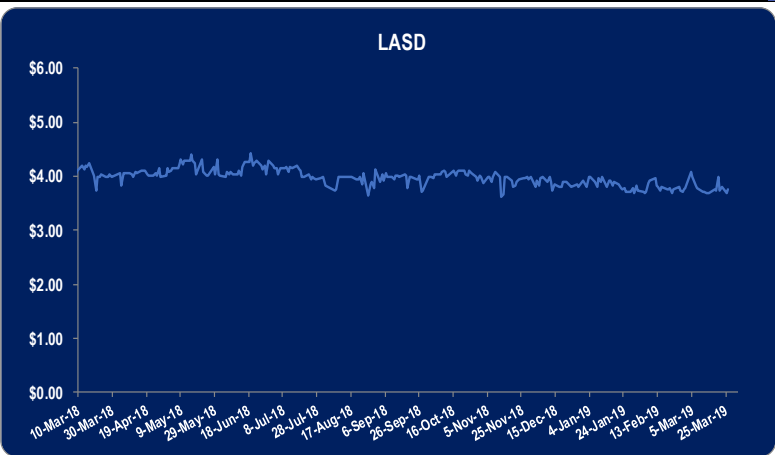




LOCAL STOCK MARKET: (JS)⁺

Stock Symbol	FTNA	CHL	CAR	LASD	JETCON
Current Price (\$)	4.00	12.80	9.40	3.72	2.66
Trailing EPS (\$)	0.20	0.36	0.73	0.31	0.16
P/E (times)	19.78	35.67	12.95	11.98	16.89
Projected P/E	16.21	36.68	12.24	13.86	16.04
Projected EPS (\$)*	0.25	0.35	0.77	0.27	0.17
Book Value per share (\$)	0.73	1.02	0.28	1.48	0.86
Price/Book Value (times)	5.48	12.58	33.99	2.51	3.08
Dividend Yield (2018 %)	N/A	2.45%	7.63%	3.03%	0.73%
Volumes	1,669,156	2,894	103,976	142,685	58,100
Recommendation	BUY	SELL	BUY	BUY	HOLD



STOCK OF THE DAY: Lasco Distributors Limited (LASD)

For the nine months ended December 31, 2018:-

Lasco Distributors Limited (LASD) posted 9% growth in revenue to \$13.33 billion, up from \$12.24 billion in the corresponding period in 2017. For the quarter, revenue increased by 17% closing at \$4.55 billion (2017: \$3.89 billion).

Cost of sales amounted to \$10.70 billion, up 9% on the \$9.85 billion reported in the prior comparable period. Within the third quarter, cost of sales went up by 18% to \$3.70 billion versus \$3.14 billion in the previous quarter in 2017.

Consequently, gross profit recorded an increase of 10% year over year, closing at \$2.63 billion compared to the \$2.39 billion generated for the same period in the prior year. However, gross profit for the quarter climbed 13% totalling \$850.59 million (2017: \$749.48 million).

Other operating income jumped grossly by 150% to end the nine months period at \$173.32 million relative to \$69.41 million in the corresponding period last year. For the quarter, other operating income increased by 39% to \$69.39 million (2017: \$49.84 million).

Operating expenses of \$2.13 billion were booked for the nine months, a growth of 14% on \$1.88 billion recorded for the comparable period of 2017. Operating expenses went up by 14% for the third quarter amounting to \$754.07 million (2017: \$662.40 million).

Operating profit improved by 14% to close at \$668.39 million for the period under review. For the quarter, there was a 21% growth posted closing at \$165.91 million relative to \$136.92 million in the prior comparable quarter in 2017.

Finance cost increased by 34% totalling \$474,000 for the period compared to \$354,000 in the year prior.

Pre-tax profit amounted to \$667.92 million, an increase of 14% from the \$585.77 million in the previous year. Pre-tax profit saw a 21% increase in the third quarter closing at \$165.75 million (2017: \$136.82 million).

Net profit for the period closed at \$620.85 million (2017: \$535.22 million), a 16% climb year over year following taxation of \$47.07 million (2017: \$50.55 million). As for the third quarter, net profit increased by 24% to \$157.13 million (2017: \$126.72 million).

⁺Prices are as at March 27, 2019 *Projections are made to the company's financial year end

FOREIGN EXCHANGE MARKET TRADING SUMMARY *

	PURCHASE RATE			SALES RATE		
	Highest	Lowest	Weighted	Highest	Lowest	Weighted
			Average Rate			Average Rate
USD	127.600	95.764	123.5874	142.544	97.108	125.7853
CAN	95.100	74.700	92.7545	103.820	75.001	94.4103
GBP	167.000	130.380	159.1104	184.758	158.200	165.0826
EURO	140.500	107.282	135.1797	160.923	135.200	142.7653

*Rates as at March 26, 2019

MONEY MARKET

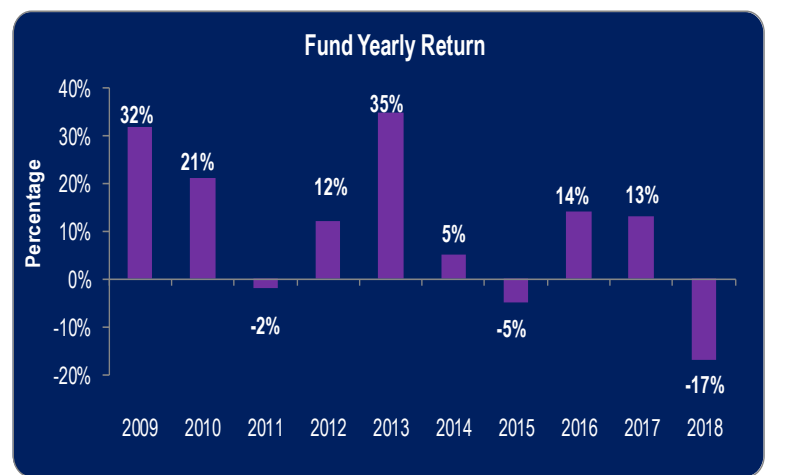
The Jamaican dollar fixed income market was liquid in today's (March 27, 2019) trading session. The over night rate stood at 1.30% to 1.70% while the 30-day rate ranged at 2.20% to 2.40%.

The US dollar fixed income market was also liquid during today's (March 27, 2019) trading session; The overnight market rates were quoted at 2.0% to 2.30% while the 30-day market rates stood at 2.60% to 3.00%.

OVER THE COUNTER FUNDS (CI FUNDS)

CI American Small Companies Fund

This fund's objective is to seek above-average capital growth. It invests primarily in equity and equity-related securities of small to mid-capitalization North American companies. The fund has a 3 year return of 9.3% and a 5 year return of 3.7% as at February 28, 2019. The Fund also has a 10 year return of 13.3%.



U.S.: Trump Promised to Bring Back \$4 Trillion in Offshore Cash. He Missed by \$3.3 Trillion

Corporate America brought \$664.9 billion of offshore profits back to the U.S. last year, falling short of the \$4 trillion President Donald Trump said would return as a result of the 2017 tax overhaul. Companies repatriated \$85.9 billion in the fourth quarter of 2018, the lowest sum for the year and down from \$100.7 billion the previous quarter, Commerce Department data showed Wednesday. Corporations brought back \$579 billion in the first three quarters of 2018, upwardly revised from \$571.3 billion in the prior report. Corporations are bringing back more than they did in 2017, before the tax law was enacted, when U.S. firms repatriated \$155.1 billion. Companies kept much of their overseas profit offshore because a 35 percent tax kicked in only if they brought the cash back to the U.S. But the Republican tax law set a one-time 15.5 percent tax rate on cash and 8 percent on non-cash or illiquid assets, regardless of the country where the profits sat. In touting the tax overhaul, Trump predicted that more than \$4 trillion would return to the U.S., which he said would create jobs and spur investment. Investment banks and think tanks have estimated that U.S. corporations actually hold \$1.5 trillion to \$2.5 trillion in offshore cash. The repatriation figures were part of a quarterly report on the current-account deficit, which widened to \$134.4 billion in the October-December period from \$126.6 billion. The gap is considered the broadest measure of international trade because it includes income payments and government transfers.

<https://www.bloomberg.com/news/articles/2019-03-27/trump-s-offshore-cash-promise-falters-as-665-billion-returns?srnd=economics-vp>

Europe: Villeroy Says ECB Is Ready If the Euro-Area Downturn Worsens

The European Central Bank is hoping the economic situation will improve through 2019, but has the necessary tools to react if it worsens, Governing Council member Francois Villeroy de Galhau said. Villeroy, who is also governor of the Bank of France, said the euro area is in a slowdown, but not a recession, and blamed trade tensions and worries about growth in China. That bleaker economic outlook already pushed the central bank to promise a new round of loans to euro-area banks. ECB President Mario Draghi said earlier Wednesday that accommodative policy is still needed, even if the ECB is confident growth will eventually regain speed. "We are continuing to follow the economic situation very closely, and without any doubt we have the tools and margins for maneuver that are sufficiently powerful to act as much as necessary," Villeroy said in a speech in Geneva. Still, the French central banker was also cautious about the ECB's capacity to remain the "only game in town" for the euro-area economy, saying effort is needed to strengthen the banking union and to lift "political and regulatory" obstacles to creating pan-European banks. "Monetary policy, if it is the only shared instrument, risks being too relied upon in the case of an economic downturn," Villeroy said. Villeroy also weighed into the debate on Modern Monetary Theory, describing it as "siren song." "History, unfortunately, has shown again and again that countries that wanted to monetize their debt have been through very painful economic periods as a result," Villeroy said.

<https://www.bloomberg.com/news/articles/2019-03-27/villeroy-says-ecb-is-ready-if-the-euro-area-downturn-worsens?srnd=economics-vp>

PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at March 25, 2019

	Percentage (%)
Yield to Maturity	6.07
Weighted Average Coupon	5.526
Current Yield	5.36

The platinum portfolio has an effective maturity of 13.49 years and duration of 4.53 years.

STRUCTURED PRODUCT

USD Money Market

This portfolio is a full discretionary managed bond portfolio, ideal for clients who have short-term USD liquidity needs. Assets within the portfolio can be used as collateral for loans. The product provides a solid short-term investment option in hard currency and allows the individual to hedge against the prevailing devaluation in the local currency.

DISCLAIMER

Analyst Certification -The views expressed in this research report accurately reflect the personal views of Mayberry Investments Limited Research Department about those issuer (s) or securities as at the date of this report. Each research analyst (s) also certify that no part of their compensation was, is, or will be, directly or indirectly, related to the specific recommendation (s) or view (s) expressed by that research analyst in this research report.

Company Disclosure -The information contained herein has been obtained from sources believed to be reliable, however its accuracy and completeness cannot be guaranteed. You are hereby notified that any disclosure, copying, distribution or taking any action in reliance on the contents of this information is strictly prohibited and may be unlawful. Mayberry may effect transactions or have positions in securities mentioned herein. In addition, employees of Mayberry may have positions and effect transactions in the securities mentioned herein.

MIL Ratings System:

BUY: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

HOLD: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

SELL: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

SPECULATIVE BUY: We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth.

Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com

OVER 20 YEARS OF EXPERIENCE + CUTTING EDGE MARKET RESEARCH
 = POSITIVE TRANSFORMATION FOR OUR CLIENTS
 MANAGED FUND SOLUTIONS • CURRENCY SOLUTIONS • GLOBAL INVESTING SOLUTIONS • RETIREMENT PLANNING SOLUTIONS

...BULLISH ON JAMAICA

MAYBERRY INVESTMENTS LIMITED
 A Member of the Jamaica Stock Exchange

1 1/2 Oxford Road, Kingston 5, Jamaica. ☎ (876) 929 1908 – 9
 research@mayberryinv.com • sales@mayberryinv.com • www.mayberryinv.com

