



## Featured Stock: ECL

Express Catering Limited (ECL) Opening price — \$6.51  
Price to Book — 24.97 times; P/E — 21.51 times

Express Catering Limited (ECL) is a Jamaican company established in 2001, to primarily supply food and beverage operations at the Sangster International Airport in Montego Bay. Operating as a subsidiary of Margaritaville St. Lucia Inc., ECL currently has a combined allocated space of over 32,000 square feet across the airport, supported by ten international and four local brands.

Express Catering Limited (ECL) posted a 10% increase in revenue to US\$17.32 million (2018: US\$15.71 million) for the year ended May 31, 2019. Cost of sales (COS) increased by a similar 10% to US\$5.07 million (2018: US\$4.60 million), resulting in gross profit of US\$12.25 million (2018: US\$11.10 million). Expenses rose 15% for the year in review to US\$8.23 million for 2019, up from US\$7.15 million booked for 2018's year end. Pre-tax profit for the year totalled US\$3.73 million, a 5% increase above the US\$3.56 million recorded for 2018. The was no tax for the FY2019, however, taxation for the FY2018 totalled US\$114,969. Consequently, net profit for the period amounted to US\$3.73million, an 8% increase above the US\$3.45 million recorded for 2018.

Management noted that, "the first Starbucks Coffee outlet was introduced late during the last quarter of fiscal 2018. However, 2019 is expected to reflect close to a full year's amount of revenue from Starbucks. In addition, we expect incremental revenue from the other existing offerings, the Jamaica tourist Board as well as the operators of the Sangster International Airport is projecting increased passenger flows for 2019."

ECL (as at Friday August 23, 2019) was trading at 24.97 times its book value with a P/E of 21.51 times.

Our weekly pick features a stock currently held in the Mayberry Managed Equity Portfolio (MMEP). For more information on the MMEP, please contact your investment advisor today.



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