

**VOLUME** 

**September 20, 2019** 

LOCAL STOCK MARKET: (J\$) <sup>+</sup>							
Stock Symbol	SALF	WISYNCO	JMMBGL	LASD	ISP		
Current Price (\$)	30.01	23.21	46.37	3.33	25.00		
Trailing EPS (\$)	1.89	0.78	2.45	0.15	0.50		
P/E (time)	15.84	29.70	18.92	22.12	49.77		
Projected P/E	15.95	24.59	15.91	19.42	43.10		
Projected EPS (\$)*	1.88	0.94	2.92	0.17	0.58		
Book Value per share (\$)	9.14	2.96	20.11	1.53	3.32		
Price/Book Value (times)	3.28	7.85	2.31	2.18	7.52		
Dividend Yield (2018 %)	9%	1%	N/A	3%	N/A		
Volumes	60,276	123,906	67,792	NIL	NIL		
Recommendation	BUY	HOLD	HOLD	HOLD	SELL		



# STOCK OF THE DAY: Wisynco Group Limited (WISYNCO)

#### For the year ended June 30, 2019:

Wisynco Group Limited for the year ended June 30, 2019 reported total revenue of \$28.69 billion, a 17% increase when compared with the \$24.54 billion reported for the same period in 2018. Total revenues for the quarter amounted to \$7.85 billion, reflecting an increase of 21% over the \$6.49 billion achieved in the corresponding quarter of the previous year.

Cost of sales for the period amounted to \$18.15 billion, up 18% relative to \$15.42 billion reported in 2018. Consequently, gross profit rose 16% to close the year at \$10.54 billion compared to the \$9.12 billion a year earlier. Gross profit for the quarter amounted to \$2.52 billion, a 6% increase on the \$2.39 billion.

Total expenses for the year ended rose 14% to close at \$7.23 billion (2018: \$6.37 billion), "and are in line with the increased revenue" the company noted. Of total expenses, selling and distribution expenses climbed 13% to total \$6.13 billion (2018: \$5.41 billion), while administrative expenses increased 15% to \$1.10 million (2017: \$956.68 million). Total expenses for the fourth quarter rose 9% to \$2.03 billion (2018: \$1.86 billion). Other income for the year ended increased 213% to \$288.65 million (2018: \$92.16 million).

As such, WISYNCO booked a 27% increase in operating profit to \$3.60 billion (2018: \$2.85 million).

Finance income for the year amounted to \$119.22 million, down 9% from the \$130.84 million reported for the corresponding period in 2018. Management noted, "Finance income included a gain of \$142.3 million due to the revaluation of our USD deposits during the quarter." Finance costs increased 9% to \$230.21 million for the period from \$211.21 million for 2018.

Profit before taxation amounted to \$3.50 billion, relative to \$2.77 billion reported in 2018, a 26% increase year over year. Taxation for the period amounted to \$567.20 million (2018: \$513.83 million). The company reported no profit from discontinued operations relative to \$41.55 million in 2018. As such, net profit of \$2.93 billion (2018: \$2.29 billion) was posted for the year ended June 30, 2019, representing a 28% increase year over year. Net profit for the fourth quarter amounted to \$691.26 million relative to \$565.61 million in 2018, a 22% increase year over year.

Earnings per share (EPS) for the year ended amounted to \$0.78 (2017: \$0.61), while the EPS for the quarter amounted to \$0.18 (2017: \$0.15). The number of shares used in our calculations is 3,750,000,000.

## FOREIGN EXCHANGE MARKET TRADING SUMMARY \*

	PURCHASERATE			SALES RATE		
Currency	Highest	Lowest	Weighted	Highest	Lowest	Weighted
			Average Rate			Average Rate
USD	138.500	102.570	135.0541	142.349	107.723	136.1978
CAN	103.600	81.423	102.9192	106.500	95.800	103.0479
GBP	170.600	133.861	167.3515	175.812	159.000	168.8956
EURO	150.000	112.896	149.0809	155.520	142.650	149.8203

<sup>\*</sup>Rates as at September 19, 2019

**MONEY MARKET** 

The Jamaican dollar fixed income market was liquid in today's (September 20, 2019) trading session. The over night rate stood at 0.30% to 0.50% while the 30-day rate ranged at 1.30% to 1.70%.

The US dollar fixed income market was also liquid during today's (September 20, 2019) trading session; The overnight market rates were quoted at 2.00% to 2.20% while the 30-day market rates stood at 2.40% to 2.60%.

## OVER THE COUNTER FUNDS (CI FUNDS)

## CI Global Value Corporate Class

This fund invests primarily in equity and equity-related securities of companies around the world.

The fund has a 3 year return of 4.7% and a 5 year return of 3.2%. The Fund also has a 10 year return of 6.0%. Rates are as at August 31, 2019.



"The Federal Reserve added liquidity for a fourth straight day to a vital corner of the funding markets, helping further stabilize rates as investors remain concerned that fresh bouts of stress may be felt in the weeks ahead. The New York Fed injected another \$75 billion Friday through an overnight repo operation. That followed operations of the same size on Wednesday and Thursday, and \$53.2 billion on Tuesday. The actions, commonplace in pre-financial crisis times, temporarily add cash, with the Fed taking government securities as collateral. Wall Street bond dealers submitted about \$75.6 billion of securities for Friday's Fed action, lower than the previous two days' levels. Many analysts are already predicting the Fed will do a similar operation on Monday."

"The pound pulled back from a two-month high as Ireland warned a Brexit deal is not close, calming a rally sparked by optimism from European Commission President Jean-Claude Juncker. The currency halted two weeks of gains after Irish Foreign Minister Simon Coveney said the "mood music" has improved yet there is still "quite a wide gap" between the U.K. and European Union. Sterling had been closing in on its longest run of weekly increases since January after Sky News reported Thursday that Juncker thinks a deal can be reached by the Oct. 31 deadline. Pound traders are hanging on every word from both sides as they try to ascertain if an economically damaging crash-out scenario can be averted."

https://www.bloomberg.com/news/articles/2019-09-20/fed-injects-cash-for-fourth-day-as-funding-markets-stabilize

https://www.bloomberg.com/news/articles/2019-09-19/pound-jumps-as-eu-s-juncker-says-brexit-deal-possible-by-oct-31?srnd=premium-europe

### PLATINUM PORTFOLIO

## Platinum Portfolio Yield Measures as at September 16, 2019

	Percentage (%)
Yield to Maturity	5.47
Weighted Average Coupon	5.442
Current Yield	4.81

The platinum portfolio has an effective maturity of 13.06 years and duration of 4.57 years.

### ■ STRUCTURED PRODUCT

### **Mayberry Gold**

This portfolio is ideal for investors, both retail and corporate, seeking a conservative, short-term investment. The securities in the Gold are directly owned by the client and provide them with a safe investment option. Our Gold portfolio can also provide investors with coupon payments that can generate a positive income stream.

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## **MIL Ratings System:**

**BUY**: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

**HOLD**: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

**SELL**: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

**SPECULATIVE BUY:** We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth. Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com



OVER 30 YEARS OF EXPERIENCE + CUTTING EDGE MARKET RESEARCH

POSITIVE TRANSFORMATION FOR OUR CLIENTS







