March 13

VOLUME 3

| | | 2 200 | | 500 C | | 100 | | |
|--|-------|---------|--------|---------|--------|-----|--|--|
| LOCAL STOCK MARKET: (J\$) ⁺ | | | | | | | | |
| Stock Symbol | SALF | S EP | GENAC | LAS M | JP | | | |
| Current Price (\$) | 27.27 | 41.98 | 5.39 | 2.93 | 20.11 | | | |
| Trailing EPS (\$) | 1.64 | 1.74 | 0.41 | 0.28 | 1.07 | | | |
| P/E (times) | 16.68 | 24.16 | 13.18 | 10.45 | 18.74 | | | |
| Projected P/E | 15.73 | 21.54 | 12.20 | 9.73 | 18.02 | | | |
| Projected EPS (\$)* | 1.73 | 1.95 | 0.44 | 0.30 | 1.12 | | | |
| Book Value per share (\$) | 9.12 | 20.73 | 2.33 | 1.57 | 12.33 | U | | |
| Price/Book Value (times) | 2.99 | 2.03 | 2.31 | 1.86 | 1.63 | C | | |
| Dividend Yield (2019 %) | 3.29% | 1.67% | 3.91% | 1.65% | N/A | G | | |
| Volumes | 341 | 278,094 | 67,413 | 115,800 | 96,263 | E | | |
| Recommendation | BUY | HOLD | HOLD | BUY | SELL | * | | |



STOCK OF THE DAY: Salada Foods Jamaica Limited (SALF)

For the first quarter ended December 31, 2019: -

Salada Foods Jamaica Limited (SALF), for the quarter ended December 31, 2019, recorded a 67% increase in turnover to \$288.46 million (2018: \$172.34 million). The company stated that, "Revenue improvements were attributed to increased sales in both domestic and export markets."

Cost of sales for the period increased by 61% to close the quarter at \$223.18 million relative to \$138.33 million in 2018. As such, gross profit for the quarter amounted \$65.28 million, a 92% increase year over year from the \$34.01 million booked in 2018. The Company noted, "Increased manufacturing costs attributed to the use of Jamaica Blue Mountain green beans coupled with increased factory maintenances charges in the quarter drove cost of sales upwards reducing profitability."

Other operating income for the first three months amounted to \$501,000 (2018: nil).

Administrative expenses decreased by 12% to \$31.40 million (2018: \$35.59 million). Selling and promotional expense increased 11% from \$14.14 million in 2018 to \$15.63 million.

Consequently, this resulted in an operating profit of \$18.75 million, this compares with the operating loss of \$15.73 million reported for the corresponding quarter for prior year. Despite the decline in administrative expenses, the company noted that "profitability continues to be impacted by the JACRA cess on green beans, of which \$20.71 million was absorbed into production for the quarter."

The company reported net finance cost of \$11.52 million for the quarter; this compares to the net finance cost of \$3.63 million for the same period in 2018.

Profit before taxation amounted to \$7.23 million for the first quarter ended December 31, 2019. This compares with the pre-tax loss of \$19.36 million booked for the prior corresponding quarter. Net profit totaled \$5.42 million for the period, relative to net loss of \$23.08 million reported in 2018.

*Prices are as at March 13, 2020 *Projections are made to the company's financial year end

FOREIGN EXCHANGE MARKET TRADING SUMMARY

| 0 | PURCHASE RATE | | | SALES RATE | | |
|----------|---------------|---------|-----------------------------|------------|---------|-----------------------------|
| Currency | Highest | Lowest | Weighted Average Rate | Highest | Lowest | Weighted Average Rate |
| US D | 138.000 | 103.490 | 134.4592 | 144.425 | 102.700 | 136.2728 |
| CAN | 100.400 | 79.464 | 96.0501 | 103.500 | 92.000 | 98.6783 |
| GBP | 182.390 | 138.112 | 176.7826 | 182.196 | 163.600 | 173.4760 |
| EURO | 150.500 | 120.622 | 146.5004 | 159.300 | 143.500 | 154.6036 |
| 4.75 | 116 1.10 | | | | | |

*Rates as at March 12, 2020

MONEY MARKET

The Jamaican dollar fixed income market was liquid in today's (March 13, 2020) trading session. The over night rate stood at 0.50% to 0.75%, while the 30-day rate was 1.60% to 1.80%.

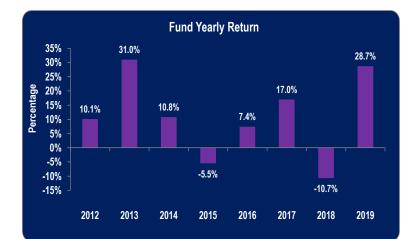
The US dollar fixed income market was also liquid during today's (March 13, 2020) trading session; The overnight market rates were quoted at 1.80% to 2.00% while the 30-day market rates stood at 2.30% to 2.40%.

Over The Counter Funds (CI FUNDS)

CI American Value Corporate Class

This fund invests primarily in equity and equity-related securities of companies in the United States.

The fund has a 3 year return of 4.8% and a 5 year return of 4.0%. The Fund also has a 10 year return of 8.2%. Rates are as at February 29, 2020.



U.S.: U.S. Futures Rally to Limit Up Level with Volatility Persisting

"U.S. stock index futures rebounded from the worst sell-off in 30 years, surging to exchange-mandated levels that prevent further gains as hopes for a more robust policy response increase. Contracts on the S&P 500 that expire in June rose to 2,582 as of 8:19 a.m. in New York, hitting the 5% cap on gains from a reference price calculated by in the final 30 seconds of trading. The underlying index sank 9.5% Thursday, leaving it 27% from a record set just three weeks ago and ending the longest bull run in history."

https://www.bloomberg.com/news/articles/2020-03-12/u-s-futuresdrop-giving-no-reprieve-from-stock-sell-off?srnd=premium Europe: Swedish Central Bank Rolls Out \$51 Billion Loan Plan to Ward Off Recession

"Sweden's Riksbank has decided to lend up to 500 billion kronor (\$51 billion) to the country's banks in an effort to maintain the supply of credit to Swedish companies. The measure "should be regarded as a form of insurance that enables Swedish companies — particularly small and medium-sized enterprises — to feel secure that the credit supply will not fail," said Governor Stefan Ingves. The loans will be granted at a variable interest rate equivalent to the Riksbank's repo rate, at present 0%, and will have a maturity of two years, according to a statement on Friday."

https://www.bloomberg.com/news/articles/2020-03-13/riksbank-rolls-out _51-billion-loan-plan-to-ward-off-recession?srnd=premium-europe

PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at March 09, 2020

| | Percentage (%) |
|-------------------------|----------------|
| Yield to Maturity | 4.53 |
| Weighted Average Coupon | 5.351 |
| Current Yield | 4.13 |

STRUCTURED PRODUCT

Mayberry Gold

This portfolio is ideal for investors, both retail and corporate, seeking a conservative, short-term investment. The securities in the Gold are directly owned by the client and provide them with a safe investment option. Our Gold portfolio can also provide investors with coupon payments that can generate a positive income stream.

The platinum portfolio has an effective maturity of 13.77

years and duration of 4.68 years.

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MIL Ratings System:

BUY: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

HOLD: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

SELL: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

SPECULATIVE BUY: We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth. Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com



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OVER 30 YEARS OF EXPERIENCE + CUTTING EDGE MARKET RESEARCH

POSITIVE TRANSFORMATION FOR OUR CLIENTS

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