

SELL

LOCAL STOCK MARKET: (J\$) +									
Stock Symbol	MEEG	TTECH	sos	ECL	LASF				
Current Price (\$)	3.72	4.25	5.97	2.94	2.18				
Trailing EPS (\$)	0.45	0.23	0.54	0.32	0.07				
P/E (times)	8.22	18.20	11.10	9.22	30.44				
Projected P/E	8.65	19.10	10.29	8.60	23.48				
Projected EPS (\$)*	0.43	0.22	0.58	0.34	0.09				
Book Value per share (\$)	2.16	2.04	2.39	0.39	1.32				
Price/Book Value (times)	1.72	2.08	2.50	7.47	1.65				
Dividend Yield (2019 %)	0.86%	1.42%	1.56%	N/A	N/A				

18			
16 -	Λ		
14 -	/ m		
12	~ ~~~~~~	~~	_
10		___	
8 -			. Mg /
6 -			
4 -			
2 -			
o —			
4-141-19-141-19	20 20 20 20 20 20 20 20 20 20 20 20 20 2	W.19 w.19 w.19 c.19 c.19	529 20 20 20 20 20 20 20 20 20 20 20 20 20

STOCK OF THE DAY: Stationery & Office Supplies Ltd. (SOS)

For the year ended December 31, 2019: -

Recommendation

Stationery & Office Supplies Ltd. (SOS), for the year ended December 31, 2019, reported year end revenue of \$1.22 billion relative to \$1.06 billion in 2018, a 14% increase, while for the fourth quarter revenues moved from \$262.92 million in 2018 to \$284.77 million in 2019.

The company's cost of sales totaled \$635.37 million up 13% relative to the \$559.85 million reported in 2018. As a result gross profit grew by 15% amounting to \$582.62 million relative to the \$504.51 million booked in 2018, while for the fourth quarter gross profit moved from \$98.39 million in 2018 to \$116.44 million in 2019.

Administrative expenses totaled \$306.18 million up 4% compared to the \$294.32 million booked in 2018, while selling and promotion expenses grew by 5% closing the period at \$93.21 million relative to the \$88.63 million reported the prior year.

The company's depreciation cost amounted to \$26.18 million an increase of 8% relative to the \$24.29 million incurred in 2018, while finance cost increase by 10% to close at \$15.27 million (2018: \$13.93 million).

Profit before taxes grew by 61% amounting to \$136.70 million relative to the \$84.98 million earned in 2018. While, for the quarter, profit before tax closed at \$22.69 million versus a loss before tax of \$6.65 million reported in the prior comparable quarter.

After tax charge of \$ 2.13 million (2018 tax credit: \$6.69), net profit for the year totaled \$134.57 million an increase of 47% relative to the \$91.67 million reported in 2018. Net Profit for the fourth quarter totalled \$20.56 million (2018: \$97,000).

Earnings per share for the year amounted to \$0.54 (2018: \$0.37), while EPS for the quarter totaled \$0.08 (2018: \$0.0004). The number of shares used in our calculations amounted to 250,120,500 units.

FOREIGN EXCHANGE MARKET TRADING SUMMARY *										
Currency	PURCHASERATE			SALES RATE						
	Highest	Lowest	Weighted Average Rate	Highest	Lowest	Weighted Average Rate				
USD	141.000	104.754	135.6130	145.188	107.458	136.6490				
CAN	99.500	79.800	98.5360	104.544	85.456	97.4831				
GBP	182.370	137.780	164.6709	179.280	157.300	164.9468				
EURO	153.846	125.144	143.9687	159.570	143.000	153.1321				

*Rates as at March 17, 2020

MONEY MARKET

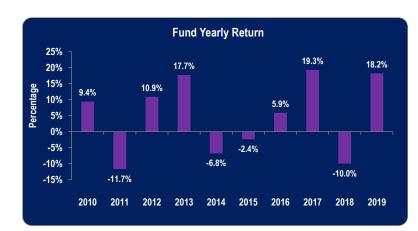
The Jamaican dollar fixed income market was liquid in today's (March 18, 2020) trading session. The over night rate stood at 0.50% to 0.75%, while the 30-day rate was 1.60% to 1.80%.

The US dollar fixed income market was also liquid during today's (March 18, 2020) trading session; The overnight market rates were quoted at 2.00% while the 30-day market rates stood at 2.30% to 2.40%.

Over The Counter Funds (CI FUNDS)

CI International Value Corporate Class

This fund invests primarily in equity and equity-related securities of companies whose primary operations are outside of North America. The fund has a 3 year return of 1.9% and a 5 year return of 1.6%. The Fund also has a 10 year return of 3.4%. Rates are as at January 31, 2020.



"The U.S. Federal Reserve is facing increasing pressure to go well beyond its crisis-era play book and dramatically boost its support for the nose-diving economy via new lending programs for businesses and state and local governments. Proponents of the more aggressive measures argue that the Fed needs to open up the spigots to help offset a coronavirus-driven cash crunch that threatens to force firms to shut down and push state and local finances to the breaking point."

"The pound fell to its lowest level against the dollar in over three decades on the shocks caused by the coronavirus. Investors have doubted the U.K. government's response to the virus, which has contrasted with more immediate lockdown measures across Europe. Sterling has also suffered due to heightened global demand for the greenback, with a gauge of the dollar up a seventh straight session."

https://www.bloomberg.com/news/articles/2020-03-18/fed-under-gunto-go-well-beyond-crisis-play-book-to-combat-virus?srnd=economics-vp

https://www.bloomberg.com/news/articles/2020-03-18/british-pound-sinks-to-lowest-level-since-1985-against-dollar

PLATINUM PORTFOLIO

Platinum Portfolio Yield Measures as at March 16, 2020 Percentage (%) Yield to Maturity 4.99 Weighted Average Coupon 5.225

The platinum portfolio has an effective maturity of 13.39 years and duration of 4.33 years.

■ STRUCTURED PRODUCT

Mayberry Individual Retirement Plan (IRP)

IRP is a Retirement Scheme for all persons who are self employed or are employed in non-pensionable positions and do not otherwise contribute to an approved Superannuation Fund or an-other approved Retirement Scheme. The IRP will help some people make substantially greater contributions then they might otherwise do.

DISCLAIMER

Current Yield

Analyst Certification -The views expressed in this research report accurately reflect the personal views of Mayberry Investments Limited Research Department about those issuer (s) or securities as at the date of this report. Each research analyst (s) also certify that no part of their compensation was, is, or will be, directly or indirectly, related to the specific recommendation (s) or view (s) expressed by that research analyst in this research report.

Company Disclosure -The information contained herein has been obtained from sources believed to be reliable, however its accuracy and completeness cannot be guaranteed. You are hereby notified that any disclosure, copying, distribution or taking any action in reliance on the contents of this information is strictly prohibited and may be unlawful. Mayberry may effect transactions or have positions in securities mentioned herein. In addition, employees of Mayberry may have positions and effect transactions in the securities mentioned herein.

MIL Ratings System:

BUY: We believe the stock is attractively valued. The company has sound or improving fundamentals that should allow it to outperform the broader market. We anticipate the stock will outperform the market over the next 12 months. The risk factors to achieving price targets are minimal.

HOLD: We believe the stock is fairly valued at the current price. The company may have issues affecting fundamentals that could take some time to resolve. Alternatively, company fundamentals may be sound, but this is fully reflected in the current stock price. The risk factors to achieving price targets are moderate. Some volatility is expected. In addition, technically it may be difficult to attain additional volume of the stock(s) at current price.

SELL: We believe the stock is overpriced relative to the soundness of the company's fundamentals and long-term prospects.

4.99

SPECULATIVE BUY: We believe the prospects for capital appreciation exist, however there is some level of uncertainty in revenue growth. Source: www.jamstockex.com, www.bloomberg.com, www.investopedia.com, www.tradewire.com



OVER 30 YEARS OF EXPERIENCE + CUTTING EDGE MARKET RESEARCH

POSITIVE TRANSFORMATION FOR OUR CLIENTS





