



JAMT

Jamaica Teas Limited (JAMT);

Opening price— \$2.14;

Price to book— 1.05 times;

P/E— 20.28 times

Week to Date: **3.69%**

Month to Date: **-7.98%**

Quarter to Date: **-7.98%**

Year to Date: **-7.98%**

Our weekly pick features a stock currently held in the Mayberry Managed Equity Portfolio (MMEP). For more information on the MMEP, please contact your investment advisor today.

Featured Stock

Jamaica Teas Limited is a diversified Jamaican manufacturer and distributor with a growing regional and international footprint. Established in 1967, the Group operates across four core segments: Manufacturing, Retailing, Real Estate, and Investments. Its manufacturing division, anchored by the Tetley, Caribbean Dreams, and Jamaica Blue brands, remains the primary earnings driver, while its retail, property, and investment activities provide diversification and balance-sheet flexibility.

For the twelve months ended 30 September 2025, JAMT delivered an improvement in profitability, supported by stronger manufacturing output, export growth, and improved investment performance. Net profit attributable to shareholders increased to J\$226.3 million, up from J\$124.2 million in the prior year, while earnings per share rose to 10.40 cents from 5.73 cents.

Operating revenue grew by 9% year-on-year to J\$3.47 billion, reflecting solid performance across manufacturing and retail activities despite lower real estate-related income. The manufacturing segment remained the primary growth driver, benefiting from higher production volumes and stronger export demand.

Gross profit increased by 23% to J\$749.6 million, compared with J\$607.6 million in the prior year. This improvement was driven by better inventory management, lower write-offs, and improved cost control, highlighting the strengthening efficiency of the Group's core manufacturing operations. While administrative expenses rose to J\$523.2 million, reflecting higher wages, advertising, and depreciation, JAMT maintained operating discipline, enabling profitability to remain resilient.

At the operating level, operating profit amounted to J\$313.0 million, compared with J\$463.6 million in the prior year, which had benefited from higher fair value gains. Importantly, earnings quality improved, with performance increasingly supported by core operations rather than one-off gains. Investment income continued to contribute positively, although fair value gains were more moderate relative to the prior year.

Strategically, JAMT demonstrated continued adaptability in a shifting global trade environment. Management noted that the 10% tariff on U.S. exports, introduced in April 2025, has not materially disrupted export volumes to date, supported by increased production in the soup and spice division. At the same time, more intensive management of Eastern Caribbean export accounts delivered shipment volume growth of at least 10% across key markets, strengthening regional diversification. Ongoing capital investments and machinery upgrades at the Temple Hall factory further position the manufacturing segment for sustained medium-term growth.

Overall, JAMT's audited full-year performance reflects a well-executed strategy focused on manufacturing scale, export diversification, disciplined cost management, and improving earnings quality. While external risks remain, including tariff uncertainty and global demand conditions, the Group's diversified revenue base, improving margins, and strong brand portfolio support a favourable outlook.

JAMT (as at Monday January 19th, 2025) was trading at 1.05 times its book value with a P/E of 20.28 times.

